



The PM Hub of Westchester

The Critical Path

June 2003

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Networking Lessons Learned

By Bruce Andrews, PMP & Tobi Andrews, PMP

Early this year, we found ourselves out of work in the worst economy in over 20 years. Our country, besides being in an economic depression, was at war and engaged in a full-scale terrorism alert. The unemployment rate in the New York City area was at 9% - the highest rate in over a decade, with the technology sector hit worst of all. Our technology-based consulting background put us in a precarious position for finding new employment. Things looked bleak.

Networking had always been a concept we equated with used-car sales and shameless self-promotion. We thought that networking meant making dozens of cold calls to people we didn't know, endless hand-shaking and trivial conversations, all with the hope of being able to connect with one, lone person who happened to know about a job opening somewhere. We envisioned collecting reams of business cards from people we would never see or hear from again.

What we learned from our experience was far different from what we imagined.

Always Look on the Bright Side

Self-esteem is often the first casualty of losing a job. What we have discovered is that the economy is the reason why unemployment begins, but a negative attitude is often the reason why unemployment persists. Having to look for work after being laid off, downsized, right-sized or fired can be a humiliating and daunting experience. Rule number

one: stay positive – whatever it takes.

Job hunters simply cannot afford to spend time or energy in despair or self-pity. Whatever the circumstances of your reason for job hunting, you cannot afford the luxury of one, single negative thought. You need all your energy focused forward, not backwards, so budget accordingly.



Practice "Green-Light" Thinking

Think possibilities, not limitations. Even in a down economy, opportunities exist, and those who stay forward focused and imagine possibilities fare far better than those who succumb to the "I can't" mindset.

To help keep forward focused, and to stay in a positive mindset, try creating your future in your mind. Spend some time imagining what your ideal job might look like, feel like, and what you might be doing everyday. What sort of lifestyle would you like to be living? How would you like to spend your leisure time? How would you like to feel when you wake up each morning? Taking the time to help create a vision for the future, from a professional standpoint and from a personal one, allows you to focus forward on the positive outcomes that you want to attract to your life.

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Letter from the President



Ed Mahler, PMP

PMI Westchester as a Microcosm of our Industry

The pressure on the members of our profession is unprecedented in my memory (which I can assure you goes waaay back). Everyone I know is either out of work or working like a slave, unless they are working for a government agency. The result is that our shiny new chapter, along with the rest of PMI, is faced with challenges that have not existed before to both support our members in this difficult environment and to keep the chapter functioning with board members subject to overwhelming job pressures. We are constantly asking ourselves, what can we do to make membership in our organization worthwhile? What is the best way to support our membership through this unprecedented work environment?

As you know from past newsletters we have been challenged just to maintain a functioning board of directors with various board members becoming so consumed at work that they cannot continue to serve, and we have taken steps to mitigate against the sudden loss of a board member such as establishing co directors. We now have Co-Directors of Publications Denise Turner and Jennifer Simon with former newsletter editor Mike Benza acting in an advisory role, Treasurer Tony Weiner and Assistant (former) Treasurer Judy Friedman, and Brenda Horton recently joining the board as co Director of Communication joining forces with Connie DeVere to assist with the web site. Soon we hope to announce our new Co-Program Managers for the Breakfast Roundtable. Randi Sachs, our current Program Manager, is stepping down to pursue career goals. A special **Thank you Randi**

for forging the mold for this important chapter program and for recruiting your replacements.

As you can see on our web site, [Contacts](#) page our board, including program managers, has grown from 9 original members in August, , to 15 today with more on the way. And on our **Volunteers** page Sushil has requested a co Director of Marketing, and we are currently actively seeking a Career Development Program Manager as well as additional backup. This high functioning board is one of the best I have ever seen in PMI and I'm proud to be a part of it.

Chapter Programs

The board organizes and runs programs intended to provide support for project managers under pressure to be the best in the project management industry and to stay employed, and is constantly looking for ways to assist. We currently provide:

- ✓ Updates on the state of the art though our chapter meeting programs
- ✓ Discounted PM education and PMP exam prep assistance through our Professional Development program
- ✓ Reference material through our Chapter Library
- ✓ Career assistance through our website Career Center page, chapter meeting Career Corners, and soon to be staffed Career Development Program
- ✓ Discussion opportunities with peers through our Breakfast Roundtable program
- ✓ Mentoring through our Mentoring Program
- ✓ Networking opportunities at all chapter events
- ✓ Writing opportunities as an author of a chapter newsletter feature article
- ✓ Advertising opportunities on our Links page PM Vendors' link and Calendar of Events page Other Events link

In addition to our programs, we also provide our members exposure to

vendors in our field though their appearances at chapter meetings, advertising in our newsletter, or sponsoring a chapter event. Conversely, we provide vendors the opportunity to reach our membership. This can be particularly helpful when a member also happens to be a product provider or service vendor.

PMP Exam Prep Course in June

PMP certification has become a prerequisite for almost all PM employment requests, and the summer is an excellent time to complete preparations to take the PMP exam. Our chapter is offering a high quality low cost way to prepare for the exam with a two day class. This class is taught by Frank Saladis on **June 16 & 17**

Frank and I served as president and VP of Programs on the NYC chapter board from September 1994 to December 2001 building the chapter from under 50 to over 1200 members during that period. I can tell you from watching him in front of an audience at both chapter and symposium events you won't want to miss Frank's class.

Other Upcoming Events

Our June 5 Breakfast Roundtable will be at Malcolm Pirnie in White Plains. Attendees will be discussing "Managing Sub-Consultants". At our June 12 Chapter Meeting at Pace in downtown White Plains, Chris Iervolino, Senior Managing Director for ITEC Corporation, will discuss "Managing the Business Intelligence Project". Be sure to check our [home page](#) for directions.

Summer Vacation

June will mark the end of our first season. We will now take the summer off to recharge our batteries and will restart our programs again in September. Check our home page for upcoming events in September. See you at the roundtable and chapter meeting, and have a great summer.

All the best,

Ed Mahler, PMP
President, PMI Westchester

June PMP Prep Class

Project Management Professional Review Program

PMP ® program is a two-day review of the topics considered essential to complete the PMI ® PMP examination successfully. The class will provide a thorough review of the nine knowledge areas of the Guide to the Project Management Body of Knowledge ®: Integration, Scope, Time, Cost, Risk, Human Resources, Quality, Communications, Procurement, and the five major processes of project management- Initiating, Planning, Executing, Controlling, and Closing. The framework for project management and the project management context will also be reviewed. Professional Responsibility, a recently added component of the PMP ® exam will also be included. This will be an interactive program and is designed for people with background and experience in the field of project management. All class participants should have a copy of the PMBOK Guide.

Frank P. Saladis, PMP, President of Project Imaginers Inc. is a Senior Consultant and Instructor within the project management profession and has over 30 years experience in the telecommunications and project management-training environment. He is a senior consultant and trainer for the International Institute For Learning Inc. and has held positions as National Project Manager for AT&T Solutions Information Technology and Cisco Systems Professional Services. He is a Certified Project Management Professional and has been a featured presenter at the Project Management Institute ® Annual Symposiums, Project World, and Frontiers in Project Management. He is the immediate Past President of the New York City Chapter-PMI and Past-President of the PMI ® Assembly of Chapter Presidents.

Mr. Saladis is a Co-Publisher of ALLPM newsletter and a contributor to the ALLPM project management website. He is a member of the International Executive Guild and the NRCC Business Advisory Council. He has also held the position of Vice President of Education for the Global Communications Technology Specific Interest Group of PMI ® and holds a Masters Certificate in Commercial Project Management from the George Washington University.

The cost for the course is \$495 for Westchester PMI Chapter members and \$595 all others. Payment through PayPal® is now accepted as well as checks and money orders. Payment instructions are located on the [Westchester PMI website](#). If you have not joined the Westchester PMI chapter yet, consider contacting the Project Management Institute to join now and beginning saving money right away.

The location for this two-day course is at the newly redesigned Lower Hudson Regional Information Center - BOCES in Elmsford, N.Y. Directions are located on our [website](#). Seating is limited so enroll now. We are already starting to fill up.

PMP Prep Course

Date: Monday Tuesday
June 16 & 17
Time: 8:30AM 4:30PM
Location: Elmsford, NY
Cost: \$495 Chapter
Members
\$595 Non-members
(Cut and Save)



Westchester PMI Forum
Project Managers frequently must come up with creative solutions to address scope creep, cost overruns, and quality control issues. There are times though

when your solutions appear to fall short of solving the problems. This is the time to check out the [Westchester PMI Forum](#). Here you can post your questions, discuss a topic, and develop networking opportunities with other project managers. There is no cost to join though you must register. Check it out today.

Breakfast Roundtable Corner

The Westchester PMI Breakfast Roundtable **June 5th** meeting will be held at [Malcolm Pirnie](#) in White Plains, NY to discuss **“Managing Subcontractors”**.

This interactive monthly event is an opportunity to discuss project management issues that affect our work and careers. Participants are encouraged to share their challenging experiences and benefit from the combined knowledge of attendees. All are welcome.

Membership Contributions

The Board of Directors works hard to provide opportunities to reach all members. To enable us to develop programs to meet your needs, we would like to hear from you.

July and August we are on vacation. Do not let that stop you from sending your suggestions, ideas, or comments to us. The Board of Directors posts their e-mail addresses on our website, [www.pmiwestchester.org](#), as well as on page one of this newsletter. Please take the time to let us know what you would like to see the chapter provide

We will see you in September at our September 11, 2003 chapter meeting. Check the website for further details in mid August. Have a safe and enjoyable summer!

Networking (Continued from page 1)

Recreate Your Resume

Even if you love your resume, take the time to rewrite it from scratch. Write several versions of it for different types of jobs that you might enjoy. Try writing it in several voices, using the first person, and then the third person. Identify business results that you produced for each job position on your resume, and quantify these in financial terms, measurable improvements or efficiencies gained. If your current resume is two pages long, try writing a four-page resume. If your resume is long, try cutting it in half. Eventually, you will create a resume that feels exactly right.

Why do all this? These writing exercises are an exercise in self-discovery. Taking the time to examine and reexamine your credentials presents you with an opportunity to discover a new perspective on your experience, and may uncover skills, experiences, values that you have overlooked or that suddenly present you with new ideas about the type of job you might like or are qualified when applying for a job. Many people do not like resume writing. However, taking the time to examine yourself and your work experience with fresh eyes can be a remarkable experience.



Write!

What is your area of specialty? Is there a professionally related topic on which you have a good deal to say? Write an article, as though your work was to be published in a professional journal for your peers. Edit it, have a friend read it, revise it, and submit it to an appropriate trade publication. Whether or not your writing is ever published, a professionally written and edited piece can be shared with colleagues, contacts and recruiters as a way of sharing

information, and of educating them about your experience and background. If your article is published, be sure to list the publication details on your newly rewritten resume, and be sure to request reprints from the publisher.

Ask Your Uncle Bryant

If you do not have an Uncle Bryant, you can borrow ours. Uncle Bryant volunteers through his church to help jobless people find employment. He advises them, once they have a resume refined, to make a list of every person they know. We are not just talking friends and professional contacts, but neighbors, children's teachers, pastors, doctors, lawyers, even your postal worker if you happen to know his or her name.

Next, schedule a 20-minute meeting with each of these people, show them your resume, and solicit their feedback. At the end of the meeting, ask, "Is there anyone else you think I should talk to?" Most people will offer at least one referral, usually more.



Notice the beauty of this process: The job seeker is not asking for a job, he is asking for advice and referrals. The person whose advice is being solicited is not put in the position of saying "no" if they can't offer employment opportunities, but they can provide referrals and often do. And the contact list of the job seeker grows exponentially based on personal referrals.

Keep a list of everyone that you have contacted, and the topic of conversation. Respond to every email that you receive, even if the person is unable to help you now. You must, at all times, be gracious and grateful. Thank

people for their time, and for keeping you in mind. This contact list will grow only if you stay in touch with the people on it. Even after you are employed, occasional emails will allow you to keep contact information current. Does this really work? According to Uncle Bryant, the employment success rate is about 100%.

The Rules of Engagement

Remember that deep down, people want to help. If they can, they will. We received referrals from friends, neighbors, business contacts from people with whom we had worked years ago, just by restarting our relationships with these colleagues.

Be grateful, not desperate. Be professional, not nosey. Be factual, do not editorialize. Never, never, never be critical, negative or complaining. Nobody likes a whiner, and whining wastes energy that you could be spending thinking creatively.

An initial call or email, followed by a second a week or two later is good. Do not pester people – calling once a day, or even once a week borders on harassment.

What Goes Around, Comes Around

Chances are, you know someone else who is looking. If you can refer recruiters to an available colleague when the position is not a perfect match for yourself you win friends, and you become the recruiter's first call when any new position arises.

In our recent job hunt, we were called for the same job by five different recruiters. Each had received a different story about the job from the hiring manager. We were able to share what we had heard from each recruiter with the others – and they were very grateful. By helping them, several were willing to assist us in other ways.

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Networking
(Continued from page 4)

Two even offered to proactively market our resumes to jobs that we located via the web or company postings, even though they did not have prior relationships with those companies. We all won – they got new clients and we got more coverage and a lasting relationship with the recruiting firm.

It's Never Too Early or Too Late

Networking does not just happen when you are out of work. If you have not been building a network all along, it is not going to happen overnight. You cannot simply borrow someone else's contact list and expect success. The secret of networking is to make personal contact with a diverse spectrum of people on an ongoing basis, to share a bit of yourself with the people that you meet in a positive and professional way, and to stay in touch with these contacts even when you have secured your new job. The good news is that it is not too late to start. Turn to the person next to you on the train and introduce yourself. Do not forget...

Networking is Never Over

When you have finalized your new position, send notes and emails to **EVERYONE** you contacted during your job search. Thank them for their support and provide them with your new contact information. And make a resolution to yourself to stay in touch. After all, you may be in a position to help someone else someday.

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Embracing Change is the Key for Professional Survival

By Bijou Rojas

Nearly every day we hear news that company X or company Y is adjusting budgets, consolidating departments, and cutting jobs in order to affect their bottom line and stay competitive in the market. "Change" has become a feared word in today's economy; no one in a corporation likes to hear the phrase, "... our company will be going through a restructuring process." These words can create an environment of distrust, panic, and fear in the workforce and affect the quality of work performed at the individual level. I suggest to you that change is not only good; it is the key for our professional survival and our personal well being.

Are you currently on the job market? Are you living in fear of being laid off? Or, are you simply looking for to change your career path in order to find more meaningful work in your life? If your answer is a resounding **YES**, then the opportunity to capitalize on change and make friends with this awesome force is **NOW**.

Defining Change

Let's take a moment to consider what change *is*. Change is a healthy, natural, continuous process of life; we are surrounded by it at every moment of our lives. Change is life's constant and powerful companion. The professional that we are today is a result of change. The only thing that remains fixed is our mental patterns and perceptions.

If this sounds true to you, then you are ready to hear the secret about change. The secret is to be willing to see change as a *positive* force in your personal and professional life. Change is nothing more than the

transformation of energy from one state to another. Consider your life for a moment; you are where you are today because you were willing to change your situation. At some point, you chose a professional track and got the needed training in order to develop a professional persona. This persona has allowed you to stay competitive in the job market, yes? All of the transitions that you have been through are a result of your being *willing to change* - change has been a constant force in your life. As you can see, you already have a positive relationship with change whether or not you were aware of it. Now, you simply need externalize this knowing by accepting that change is a *positive* force as it applies to your personal and professional life.



You Inc

Now that you see change as a positive force, think of your career as a corporate organization. You are the CEO, the VP, the Director, the Project Manager, and the skillful consultant who is a master of your industry. Ask yourself, how are you going to capitalize on the opportunities that change creates? (Remember that change is constant and you are not the only one who is affected by it.) The continuity of your professional career and your personal well being depends on your perception of, and your relationship with, change.

Successful CEOs are visionary individuals who have a great relationship with change, and are willing to think outside the box. They live in a world full of possibilities, and they understand very well the nature of change in the business world. Now, you are the visionary CEO of your corporate organization called career; you are faced with a challenging economic situation and a highly competitive market.

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Courses held in:

Saddle Brook, NJ: June 16 - 20; Sept 15 - 19, 2003

Tarrytown, NY: July 14 - 18, 2003

Hartford, CT: June 23 - 27; July 28 - Aug 1; Aug 18 - 22, 2003

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To advertise in the *Critical Path* email:
simon_js@yahoo.com or dturner@adphytech.com

The Westchester PMI Chapter Advertising Rates

The Critical Path Newsletter 10 issues/year	Monthly Cost	Monthly Cost One year Commitment (15% Discount)
Full Page	\$200/issue	\$170/issue
Half Page	\$100/issue	\$85/issue
Quarter Page	\$50/issue	\$42.50/issue
Business Card	\$25/issue	\$21.25/issue



Method³⁶⁰

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John A. Murphy
Director - Project Delivery



Chapter Meeting Agenda: June 12, 2003

Time: 5:30pm to 7:30pm

Agenda:

5:30-6:15 - Networking, buffet dinner, vendor and recruiter access

6:15-6:45 - Chapter business and announcements

6:45-7:30 - Featured Speaker

7:30-end - Continued networking, buffet dinner, vendor and recruiter access

Topic: Managing the Business Intelligence Project

Managing a Business Intelligence project poses a challenge even to the seasoned project manager. A typical Data Warehousing project for example requires an extensive amount of end-user involvement, it's highly dynamic, cross-functional and its scope will characteristically shrink and grow based on new information uncovered during the course of the undertaking. Many traditional project management techniques cannot be used and others must be altered to allow for extensive project manager involvement and more stringent control. This presentation will discuss best practices for this type of project and focus on addressing the complex cross-organizational challenge of project management and the Data Warehouse.

Speaker: Chris Iervolino

Senior Managing Director for ITEC Corporation

www.iteccorp.com

Christopher Iervolino is primarily responsible for business operations and development; he is also an active consulting practitioner. His specific areas of expertise include application consulting, project management and product selection. He is a certified Hyperion practitioner and has over 15 years of practical experience with many popular financial system and analytical applications.

Before joining ITEC, Chris was a Senior Manager at KPMG Consulting LLC where he served as a senior member of the World Class Finance practice for three years. His responsibilities included application design and implementation as well as financial process improvement. He spent five years with Hyperion Solutions Inc primarily in consulting and product services management, working with a number of products, but primarily focusing on Hyperion Enterprise. Chris also served as Financial Systems Manager at Fortune Brands Inc for three years where he functioned as systems manager, project manager and internal consultant to their operating companies. He began his career at Deloitte and Touche as a financial and EDP auditor.

**Vendor Corner: Hosted by Jennifer Herman
International Institute for Learning, Inc**



www.iil.com

**Career Corner: Hosted by Nazo Haroutunian, Senior Technical Recruiter
&
Edward Shaw,
One of the founders of Starpoint**



www.starpoint.com

-Meeting Announcement continued on the Next Page-



**Chapter Meeting Agenda:
June 12, 2003
(Continued)**

Fees at the door: \$15 for Westchester chapter members, \$20 for non-members, cash or check, we cannot accept credit cards. You may join the chapter by contacting PMI at www.pmi.org. Your membership will pay for itself after four meetings.

Location: PACE University

Evelyn and Joseph I. Lubin Graduate Center
1 Martine Avenue White Plains, New York 10606
Telephone Number: (914) 422-4000
Automated Telephone Directions: (914) 773-3737

Directions:

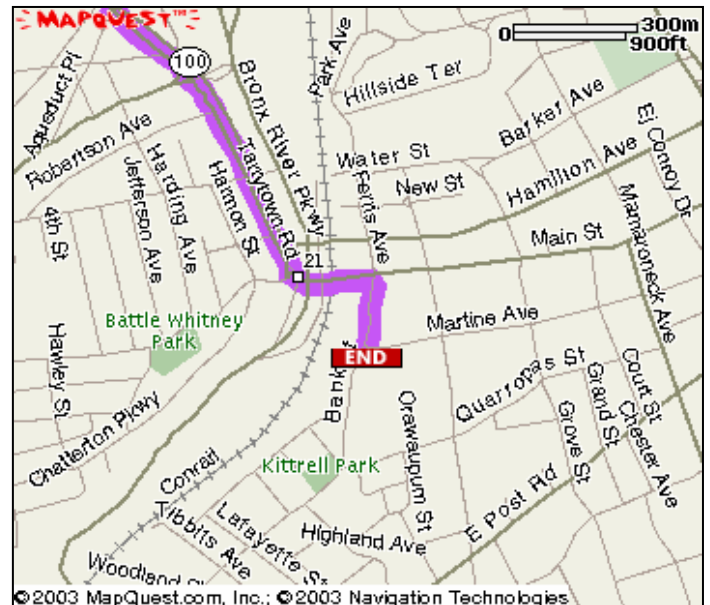
BY AUTO

Cross Westchester Expressway, Route 287 East

- Travel the Cross Westchester eastbound and take exit 5.
- The exit ramp will lead you onto Route 119 (Tarrytown Road).
- Follow Tarrytown Road into White Plains. You will be lead onto Main Street in White Plains and cross underneath the railroad tracks.
- After the railroad tracks, immediately move to the right lane and turn right at the second light, which is Lexington Avenue.
- Travel Lexington Avenue for one block to the traffic light and turn right onto Martine Avenue.
- The Lubin Graduate Center is one block west on the right corner. There is parking available in the same building or continue around the block to public parking. The streets surrounding the Graduate Center are "one way."

Cross Westchester Expressway, Route 287 West

- Travel the Cross Westchester Expressway west and take exit 5.
- At the end of the exit, turn left onto Hillside Avenue.
- Take Hillside Avenue to Route 119 (Tarrytown Road) and turn left again.
- Follow Tarrytown Road into White Plains. You will be lead onto Main Street in White Plains and cross underneath the railroad tracks.
- After the railroad tracks, immediately move to the right lane and turn right at the second light, which is Lexington Avenue.



PACE University 1 Martine Ave, White Plains NY

- Travel Lexington Avenue for one block to the first light and turn right onto Martine Avenue.
- The Lubin Graduate Center is one block west on the right corner. There is parking available in the same building or continue around the block to public parking. The streets surrounding the Graduate Center are "one way."

From the Major Deegan Expressway

- Travel the Deegan onto the New York State Thruway (Route 87) and leave Route 87 at exit 8, Cross Westchester Expressway-Route 287 East.
- Follow as above.

From the Bronx River Parkway, South of the Lubin Graduate Center

- Take the Bronx River Parkway North to exit 21 in White Plains.
- Turn right at the end of the exit and onto Main Street and cross underneath the railroad tracks.
- After the railroad tracks, immediately move to the right lane and turn right at the second light, which is Lexington Avenue.
- Travel Lexington Avenue for one block to the first light and turn right onto Martine Avenue.
- The Lubin Graduate Center is one block west on the right corner. There is parking available in the same building or continue around the block to public parking. The streets surrounding the Graduate Center are "one way."

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From the Bronx River Parkway, North of the Graduate Center

- Take the Bronx River Parkway south to exit 22 (County Center) and turn right off the Bronx River Parkway.
- Drive across the front of the County Center to the first traffic light and turn left onto Route 119 (Tarrytown Road).
- Follow Tarrytown Road into White Plains. You will be lead onto Main Street in White Plains and cross underneath the railroad tracks.
- After the railroad tracks, immediately move to the right lane and turn right at the second light, which is Lexington Avenue.
- Travel Lexington Avenue for one block to the first light and turn right onto Martine Avenue.
- The Lubin Graduate Center is one block west on the right corner. There is parking available in the same building or continue around the block to public parking.
- The streets surrounding the Graduate Center are "one way."

From Connecticut and adjoining upstate New York

- Take Route 684 south from Brewster and Route 84 into White Plains or Route 95 (New England Thruway) and exit onto the Cross Westchester Expressway-Route 287 eastbound.
- Follow the directions as above.

From Long Island

- Use the Throgs Neck Bridge and Whitestone Bridge and follow all roads to the New England Thruway-Route 95 to exit 21, "Cross Westchester Expressway/Route 287 West/Tappan Zee Bridge."

- Once you have entered the Cross Westchester Expressway West, use the directions as above.

From New Jersey and upstate New York, west of the Hudson River

- Use all roads to Route 87 (New York State Thruway) to the Tappan Zee Bridge.
- After the toll, proceed south on Route 87 to exit 8 (Cross Westchester Expressway/Route 287 East.)
- Follow the Cross Westchester Expressway-Route 87 East as above.

BY TRAIN

- Harlem Division of Metro-North Railroad from Grand Central Station, New York City and Brewster stop at the White Plains station.
- Walk two blocks south on Bank Street to 1 Martine Avenue at the corner of Bank St/Martine Avenue.
- Telephone Metro North direct at 1-800-METRO-INFO or www.mta.nyc.ny.us for further schedule information.

BY BUS

- All major bus carriers service the Transit Center in White Plains. Within Westchester County, the BEE LINE system also serves the Transit Center. For further information, contact your carrier (Greyhound, etc.) or for the BEE LINE system, telephone (914) 682-2020 for further schedule information.
- On arrival at the Transit Center walk two blocks south on Bank Street to the corner of Martine Avenue and enter the Lubin Graduate Center.

Embracing Change

(Continued from page 5)

You may need to adjust the direction of your career or modify your career strategy in order to stay competitive. You might be asking yourself, how do I do this? Where do I start?



A Plan for Change

Here are three simple things you can do to put yourself ahead of the competition: **1)** perform a skills assessment of your service capabilities, **2)** develop a strategic vision and align your career goals with that vision and **3)** assess market conditions and identify

opportunities that are in line with your career goals. Finally, embrace the changes you need to undergo in order to meet these opportunities.

Bijou Rojas is a management consultant specializing in PMO implementation. He is a motivational speaker and the visionary artist behind the PMI NYC logo. Contact him at brojes@verizon.net.



Now is the time to get ready for the PMI Global Congress 2003-North America. The conference

will be held in Baltimore Maryland from September 18 -25, 2003.

The Project Management Institute has booked a full week of non-stop lectures, classes, forums and presentations to meet the needs of today's Project Management Professional.

Registration

Project Management Institute accepts registration beginning on June 6, 2003. You can find more information on this premier project management conference by going to www.pmi.org and downloading the brochure for this event.

**Quick Guide to Westchester PMI Chapter Calendar of Events
June 2003**

SUNDAY	MONDAY	Tuesday	Wednesday	Thursday	FRIDAY	SATURDAY
1	2	3	4	5 Breakfast Roundtable 7:30 -8:45 AM Malcolm Pirnie	6	7
8	9	10	11	12 Chapter Meeting 5:30 – 7:30 PACE University White Plains	13	14
15	16 PMP Prep Class 8:30 – 4:30 PM Lower Hudson Regional Information Center- BOCES	17	18	19	20	21
22	23	24	25	26	27	28
29	30					

Click the hyperlinks above to get directions to the locations for these events. We are looking forward to seeing you.



STAMP

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